

46th District Agricultural Association
SOUTHERN CALIFORNIA FAIR
www.socalfair.com

Mission Statement

“The Mission of The Southern California Fair & Event Center Is to Provide & Promote Agricultural Activities, Entertainment, Education, Recreation and Service Opportunities for All People in Riverside County”

BOARD OF DIRECTORS MINUTES

May 20, 2020 • 4:00 P.M

18700 Lake Perris Dr.

Perris CA 92571

This meeting will be held in Teleconference:

Join the Zoom Meeting at

<https://us02web.zoom.us/j/89865383668>

Meeting ID: 898 6538 3668

Or

One tap mobile

+1669-900-6833, Meeting ID: 898 6538 3668

Americans With Disabilities Act

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings or other Southern California Fair activities may request assistance by contacting Carl Wuersch at (951) 657-4221.

CALL TO ORDER

All matters noticed on this agenda, in any category, may be considered for action listed. Any item not so noticed may not be considered. Items listed on this Agenda may be considered in any order at the discretion of the chairperson.

Meeting called to order by Vice President Yeager at 4:06

1) PLEDGE OF ALLEGIANCE

Attendees of this 46th District Agricultural Association Board meeting will be asked to join the Board President in reciting the Pledge of Allegiance if they wish to do so.

2) ROLL CALL

The Board of Directors of the 46th District Agricultural Association are asked to introduce themselves to all in attendance.

This meeting was held in Teleconference.

Present in the office: Director Magnuson

Present in teleconference: Vice President Yeager, Director Almiron, Director Hurtado, Director Palumbo, Director Scott, and Director Skala.

3) ABSENT DIRECTORS

President Bruno

Motion was made to excuse the absence of President Bruno was made by Director Scott

Motion was seconded by Director Skala

Motion unanimously approved. Motion carried

All Voting Directors: Vice President Yeager, Director Almiron, Director Hurtado, Director Palumbo, Director Scott, Director Magnuson, and Director Skala.

4) INTRODUCTION OF AUDIENCE AND GUESTS

Audience and guests are requested to introduce themselves to the Board of Directors and other guests under this agenda item.

This meeting was held in teleconference

Present in the office: CEO Carl Wuersch, Staff Linda Thompson and Staff Christina Rapert

Present in teleconference: Don Kazarian from Perris Auto Speedway, Aaron Cook from State Fair MX, Kelly Secord Livestock department, and Sarah Pelle CDFA

5) MATTERS OF PUBLIC COMMENT

No comments or items requested to be added to the agenda

6) CONSENT CALENDAR

All matters listed are considered by the Board of Directors to be routine and will be enacted in one motion. There will be no discussion of these items prior to the vote unless members of the board, staff, or public request specific items to be discussed separately and/or removed from this section.

a. APPROVAL OF APRIL MINUTES:

Motion to approve April minutes was made by Director Skala

Motion seconded by: Director Magnuson

Motion unanimously approved. Motion carried

All Voting Directors: Vice President Yeager, Director Almiron, Director Hurtado, Director Palumbo, Director Scott, Director Magnuson, and Director Skala.

b. RENTAL AGREEMENTS 2020

| CONTRACT # | NAME | DATE Of EVENT | Type of Event | AMOUNT |
|------------|----------------------------|---------------|---------------|--------|
| | No rentals COVID 19 closer | | | |

c. INT RENTAL AGREEMENTS

| CONTRACT # | NAME | BEG DATE | END DATE | AMOUNT NOT TO EXCEED |
|------------|------|----------|----------|----------------------|
|------------|------|----------|----------|----------------------|

| | | | |
|---------------------------|--|--|--|
| No events COVID 19 closer | | | |
|---------------------------|--|--|--|

7) **CORRESPONDENCE** See **CORRESPONDENCE TAB+**

| <u>Date</u> | <u>Received from</u> | <u>Subject</u> |
|-------------|----------------------|----------------|
| | | |

8.) **INFORMATION ITEMS**

A) **UPDATE ON LOAN BALANCES:**

Current on Loans Balances

- **COMMUNITY BUILDING** \$139,691.67
- **ADMIN OFFICE** \$43,235.13

B) **FINANCIAL INFORMATION:**

See ***FINANCIALS TAB***

CEO Wuersch: The May financials will be available on Friday and they will be forwarded to all Board members.

Vice President Yeager: Approval for the financials will be tabled until the June Board meeting

C) **CCA Report:**

Vice President Yeager: Randy Crabtree has assessed all projects. The board has approved additional policies in the change from the old executive director to the new executive director. Thank you, Carl, for submitting all the information they needed it will be considered for the next future projects.

CEO Wuersch: I received an E-mail letting me know they picked twelve fairs and we are not in that first group, but we will hopefully be in the second group. I submitted the same list that we already sent in we just filled the form out again and re-submitted it. The projects we submitted are for the overhead electrical, the Satellite waging roof, and then the asphalt repairs

D) **BUDGET UPDATE:**

CEO Wuersch: I am finishing that up and I will send it to all Board members. You will see a big difference from the budget that was done at the beginning of the year.

Director Palumbo: Do we have a budget?

CEO Wuersch: We have the budget that was done and approved at the beginning of the year but because of the status of the Fairs and the losses that we have had we had to do an update. I am finishing up that update on that for a revised budget.

E) PLAN FOR THE 2020 FAIR AND LIVESTOCK:

(Should we open the Fair if the restrictions are lifted?)

CEO Wuersch: I had a meeting with President Bruno and Vice President Yeager and presented that we do not have a 2020 fair. My reasoning is that we do not have approval for mass gatherings yet and financially because the fair unable to absorb any losses because we do not have the money to put into a fair right now.

Director Palumbo: So, without the interim events we do not have the money to put into the Fair is that correct?

CEO Wuersch: Yes

Director Magnuson: We really need to consider not having the Livestock auction either for the same financial reasons. We would have to pay for staff, security, and everything else.

Director Palumbo: Could we do a virtual livestock auction?

Kelly Secord: There are several options that we could do if the Board choses to move forward to do an auction.

Director Palumbo: Do you know of students that have purchase animals and have been actively raising them to have them in the auction?

Kelly Secord: Currently yes

Director Palumbo: I think we should put into consideration the money and time these kids have put into being a part of this auction.

CEO Wuersch: What would it cost?

Kelly Secord: Depending on what the choices are would determine the cost. My first option would be that if we get approved for small gatherings, we put on a small livestock show for just the kids. If that is not possible then do a virtual show. A virtual show could cost anywhere from three thousand to five thousand depending on how many entries. To do the live online action could cost anywhere from five to six thousand dollars. These funds can be used out of the contingency from the JLA (Junior Livestock account)

Director Almiron: Kelly do you think that the Friends of the Fair foundation could help financially for the action?

Kelly Secord: We are seeing a lot of outside entities sponsor and support the Jr. Livestock department.

Director Palumbo: How far in advance do we need to decide?

Kelly Secord: We do not need to have a decision soon, but a decision needs to be made if we are going to do a show or not so that the kids can be told.

Director Scott: I am in favor of canceling the fair, but we need to make sure when we make the announcement that we make it known that we are going to try and do something for the Junior Livestock show.

CEO Wuersch: This is a question for Kelly and Brad Scott. If we had the Livestock show here on the grounds and they use that same area and everything we have out there. Then try to get some volunteers to help as well would that be an option to have it here where it always is and where the kids could feel somewhat normal?

Director Scott: I am sure Kelly could answer that question as well but right now we have a few unknowns for example we don't know if we will be allowed to have any kind of gatherings. We don't know if we will have enough community support to financially help.

CEO Wuersch: I have been working with the local authorities on what we need to do to have events here and they say we need to give them a detailed plan of what we are going to do to protect the community with restrooms, social distancing and checking temperatures. I have been given this information to Donny and Aaron so that they can have some events and Donny is working on his plan to submit now. So, in my opinion I think we could do an auction here we just need to submit a plan to CDC (Center for Disease Control and Prevention).

Director Palumbo: I think we have some time to decide on doing the auction, but I think we need to let the kids know as soon as possible so they can continue to work with their animals.

Kelly Secord: There is so much information out there to put on an auction at this time, that I think we should get a small group together to go over all the options.

a. **Fair Plan:**

Director Magnuson makes a motion to cancel the October 2020 Fair
Motion Seconded by Director Skala

Director Almiron: Regarding the financials I know the state has canceled some of the Fairs already. I know it is hard for us to guess right now but if there is some sort of relief that comes from the Governor's office regarding fairs and that funding only goes to fairs that were canceled by the state and now that we took the initiative and canceled the fair on our own would we still be eligible to receive that funding?

Sarah Pelle: The state has not canceled any fairs all the fairs that have canceled their fairs are all DAA's and the board has made that decision.

Motion unanimously approved. Motion carried

All Voting Directors: Vice President Yeager, Director Almiron, Director Hurtado, Director Palumbo, Director Scott, Director Magnuson, and Director Skala.

b. **Livestock Plan:** Vice President Yeager: We need to have our JLA committee which is Gene Skala and Brad Scott meet with Kelly and go over the options and what the cost would be and submit all that information to the other Board members so that we can get all the information before a decision is made. Then we can decide at the June Board meeting.

Director Almiron: Carl can you please reach out to the Friends of the Fair foundation and find out if they would possibly be interested in sponsoring the auction?

CEO Wuersch: I will talk to them before the next meeting.

Director Skala: You might want to check with the Barn Bash to see if they could help too.

10. **DIRECTORS COMMENTS:**

Director Palumbo: This is one of the most heartbreaking meetings having to vote to cancel the 2020 Fair. I hope Kelly can get a hold of all the kids to let them know we will be doing something with the Junior Livestock. With having graduations and promotions cancel I am sure these kids would like

to get the good news that the auction is still going to happen. This Sunday we will be featured on Carnival eats.

Director Magnuson: I agree with Cindy it is very heart breaking, but we are in the middle of something that has never happened before. I am glad that we can still do something for the Junior Livestock kids.

Director Hurtado: I have a question about the 2020 budget. Can we roll that over to 2021?

CEO Wuersch: We produce our own budget with events. We tell the state what our budget will be and how we will be paying our bills. If we do not have the events that make up the budget, we do not have anything to roll over. So, once we can have events and rentals again then we will be able to put money into the budget.

Director Hurtado: How much money have we lost already?

CEO Wuersch: We have lost about six hundred thousand. Once I have the budget updated, I will send it to you, and it will explain more.

Director Hurtado: Having the testing site using the grounds what are we getting from them?

CEO Wuersch: We are getting about five hundred dollars a day and they are here five days a week.

Director Scott: I think as we get asked by the community and concessionaires about us deciding to cancel the fair that we let them know that it was a multitude of issues that led us to our decision and not just focus on the financial side of it. It is the pandemic we are in and getting the vendors and entertainers as well. As for the livestock we will come up with the best we can, and the kids will benefit from it and that is especially important.

Director Skala: I am sad just like we all are about canceling the fair this year. Brad said it very well that we need to let people know it was a lot that brought us to this decision and it is great that we are going to do what we can to benefit the kids that enter into the livestock show.

Director Almiron: Who are we going to get to work on the press release letting the community know we have canceled this year's Fair?

Director Palumbo: I think we will leave that up to the Marketing company.

CEO Wuersch: They are still doing some things for us and I will work with them first thing in the morning on a draft and I will send it out to the Board for approval.

Director Hurtado: Once the press release is approved can we have them put it up on our social media?

CEO Wuersch: Yes, they will put it on our website and on social media.

Director Almiron: I have been working with Carl and our County public health on what we can do to start having interim events again. Carl have they responded to that E-mail I sent out?

CEO Wuersch: No, they have not but what we have to do is put a plan together. They want us to tell them how we plan to take care of the health and wellbeing of the people that come to the Fairgrounds. So, I think that is what we need to do to be able to have events on the grounds again. Donny is working on his, Aaron already has his done and I am working on one as well.

Vice President Yeager: I just wanted to thank Carl, Christina, Alicia, Linda, and all of the staff for all the help. Thank you to Carl for keeping the Board informed. Thank you to Tricia and Jaime for checking and helping with the testing sight. As we all know this is a tough time so any help that the board can provide to Carl would be greatly appreciated because of the limited staff.

11. CEO COMMENTS:

CEO Wuersch: I have been working with the marketing committee and they have a presentation for next month's meeting. We have the Satellite wagering building that I would like to have a face to face Board meeting in. We have enough room to have social distancing. I think it would be more productive for us to work face to face. I spoke to Cliff Munson because he just canceled their fair as well, and he wants everyone to know that this is going to change all the fairgrounds in different ways. We are going to have to do interim events to get through this and all the fairs will need to come together to help one another because we will be stronger together. I have been working with Donny and if we can get open by July, we can have all the races up until December and not miss any of the races. The Motor Cross will be able to have their races as well so that will be some income coming in. Some of the interim events that we postponed will be able to come out. I think the interim events, the shows, and races will be what keeps this fair afloat.

Vice President Yeager: With your plans to have the next meeting in Satellite Wagering will there be a computer available for those that don't feel comfortable attending in person?

CEO Wuersch: Yes, we will make a teleconference of the meeting available online as well. About the Derby Room, I don't know if any of you have been over to the building to see all the improvements yet it's about eight five percent complete. They are looking to have all the mutual people moved in and open by June 15th, 2020. They will do a fifty/fifty occupancy so fifty percent OTB (Off Track Betting) and fifty percent dinning. They don't want to do the Grand opening until this pandemic is all over.

Director Hurtado: Have you been working with the boxing people?

CEO Wuersch: We are working with a group that works with the WBC (World Boxing Council) museum that use to be at the San Bernardino College campus, and it needs to move. So, we are working with two members that Jaime sent over. They are going to work with Armond, and they are going to put a set up in the Derby Room.

Director Hurtado: A couple of moths ago the Master Gardeners came in and made their presentation. Where does that project stand now?

CEO Wuersch: They are still going to be working on that project. They will not be working on it as fast as planned because we are not having the fair now, but they are still going to work on it. The test site is still up and going. They do not know when they will be closing but they have a six-month contract with us. They are open Tuesday through Saturday from 8:30 to 2:30. When they are going to be done, they will give us a fifteen-day written notice that they will be leaving. I am working with Donny and the Mayor of Perris for the fourth of July firework show. We would cancel the racing but still put on the Firework show. So, we need to put a plan together for the CDC so that we can have a firework show. Perris still has it in the budget they always give us X amount of money for a show, working with Donny I think he said that we need about ten thousand dollars to make up the difference. We came up with some ideas to make up that money is we would get the lakes permission to close off Lake Perris Drive and charge non-Perris

residents \$10.00 (ten dollars) per car. A lot of the surrounding cities have canceled their firework shows so people will be coming from all around. I have reached out to the Mayor and he is going to get back to us. The WFA update is that Organ has canceled all fairs until there is a vaccine for COVID19, Arizona is on the line their State is opening back up so they are crossing their fingers because they are still holding to the no mass gatherings. They are hoping they will know more in the next thirty to forty-five days if they will be able to have their fair in October. It is incredibly sad the Fair will not be happening this year. I really look forward to it every year.

12. IMPORTANT DATES:

Board Meetings are held on the third Wednesday of the month at 4:00 pm unless otherwise specified

- June 17, 2020 located in Satellite waging and teleconference
- July 15, 2020
- August 19, 2020
- September 16, 2020
- October TBD
- November 18, 2020
- December 16, 2020

13.) CLOSE SESSION: CEO EVALUATION

Vice President Yeager: No recordable action

14.) ADJOURNMENT

Vice President Yeager adjourned the meeting at 6:26pm

Carl L. Wuersch, CEO/Sec-Mgr.

Date